From:	Michael Balcorta
To:	Anton Benbalit; Jeff LaBarge; Dustin Soptich; Tyler Mitchell; James Torres-Gonsales
Cc:	Daniel Cohen; Tee Jane Teh; Eligio Lara; Felix Diaz; Stephen Best; Daniel Rios; Bailey Quintrell; Kevin Cox; Vinay Raju
Subject:	RE: Santa Maria - Condor
Date:	Thursday, October 12, 2023 11:57:26 AM

Anton,

I just got confirmation from our Streets that that pole has a photocell socket on the top of it which can be tapped into giving continuous power.

Additionally it's got underground connection meaning that its running at 240v as well.

I hope that answers the question.

Thank you,

Michael Balcorta, Police Business Systems Analyst
Santa Maria Police Department
1111 W. Betteravia Rd
Office: 805-928-3781 ext 1366
Direct: 805-361-9037

From: Anton Benbalit <anton.benbalit@flocksafety.com>
Sent: Tuesday, October 10, 2023 4:51 PM
To: Michael Balcorta <mbalcorta@cityofsantamaria.org>; Jeff LaBarge <jeff.labarge@flocksafety.com>; Dustin Soptich <dustin.soptich@flocksafety.com>; Tyler Mitchell <tyler.mitchell@flocksafety.com>; James Torres-Gonsales <james.torresgonsales@flocksafety.com>
Cc: Daniel Cohen <dcohen@cityofsantamaria.org>; Tee Jane Teh <tteh@cityofsantamaria.org>; Eligio Lara <elara@cityofsantamaria.org>; Felix Diaz <fdiaz@cityofsantamaria.org>; Stephen Best <sbest@cityofsantamaria.org>; Daniel Rios <drios@cityofsantamaria.org>; Bailey Quintrell <bailey@flocksafety.com>; Kevin Cox <kevin.cox@flocksafety.com>; Vinay Raju <vinay.raju@flocksafety.com>
Subject: Re: Santa Maria - Condor

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Michael,

Would you mind please confirming the following:

- Are we going to be able to tap into the light pole via a power pole tap?
- Can you confirm that the light runs on 24/7 power and not a timer?

Thank you in advance.

On Tue, Oct 10, 2023 at 3:33 PM Anton Benbalit <anton.benbalit@flocksafety.com> wrote:

> Wanted to include some of the permitting information Michael sent over to me with this email as

well. Please find it attached.

On Tue, Oct 10, 2023 at 3:31 PM Anton Benbalit <anton.benbalit@flocksafety.com> wrote:

> Good afternoon all,
>
> I hope everyone's day is going great. Thank you for identifying a location and sending that over to me yesterday. Flocks Solutions Consultant, @Dustin Soptich, is working on getting it mapped out right now. I've also included some of the other members of the Flock team that have been working with me on this project. Additionally, I've included some marketing materials that you can hand out to the community to provide more information on Condor. That document is attached to this email.
>
> Michael - I will let you connect with @Tyler Mitchell regarding the deployment of the camera, permitting, etc.
>
> Hopefully this is helpful. Please feel free to contact me if you have any questions via email or directly on my cell at (206) 432-1524.
>
> Talk to you soon.
> - Anton
>
> On Thu, Sep 28, 2023 at 6:40 PM Anton Benbalit <anton.benbalit@flocksafety.com> wrote:
>
> > Good evening all,
> >
> > As Commander Cohen mentioned - I was able to get one of our Condor PTZ cameras approved for Santa Maria to try-out. We value your partnership and definitely want our most engaged partners trying out our new tools.
> >
> > Regarding the marketing materials - I've put in the request to our marketing team to put together a customer facing document that you'll be able to hand out to business owners & communities around Santa Maria. I've included some PD facing documentation on Condor that you can look over in the meantime - you can find it at this link here. As well as attached them below:
> >
> > - **Case Study - Citrus Heights PD Condor.pdf**
> > - **Condor Product Spec Sheet.pdf**
> > - **Condor Video Overview.mp4**
> > - **Flock Safety Condor (In Depth) Spec Sheet.pdf**
> > - **Flock Safety_ Using Condor.mp4**
> >
> > Michael - I am looking forward to you as well. Please let me know when you and Tee come up with a location and we can get it mapped out on a deployment. Would it be beneficial for me to get you introduced to the implementation team?

On Thu, Sep 28, 2023 at 3:58 PM Michael Balcorta <mbalcorta@cityofsantamaria.org> wrote:

> Thank you for setting this up.
>
> I have reached out to @Tee Jane Teh as well to provide some crime stats on various locations. Once we find a suitable location I'll reach out to the city to get an answer ASAP.
>
> I look forward to working more with you Anton.
>
> Thank you,
>
> **Michael Balcorta, Police Business Systems Analyst**
> Santa Maria Police Department
> 1111 W. Betteravia Rd
> Office: 805-928-3781 ext 1366
> Direct: 805-361-9037
>
> ---
>
> **From:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Sent:** Thursday, September 28, 2023 9:13 AM
> **To:** Michael Balcorta <mbalcorta@cityofsantamaria.org>
> **Cc:** Anton Benbalit <anton.benbalit@flocksafety.com>; Eligio Lara <elara@cityofsantamaria.org>; Felix Diaz <fdiaz@cityofsantamaria.org>; Stephen Best <sbest@cityofsantamaria.org>; Daniel Rios <drios@cityofsantamaria.org>
> **Subject:** FW: Santa Maria - Condor
>
> Michael –
>
> Flock safety is interested in providing SMPD a camera to test and evaluate. Tentatively they would like to install it on 10/16/23. Please coordinate with CSU/DB to find a suitable to location. Then, please coordinate with Antouan and the City to expedite the permit process.
>
> Antoun will be sending some marketing materials so CSU can share and demo this solution to local businesses and other City departments who are frustrated by crime or want a preventative solution.
>
> Thank you,
>
> Dan
>
> *Dan Cohen, Division Commander*
> *Santa Maria Police Department*
> *(805) 928-3781 X-1234*
>
> ---
>
> **From:** Anton Benbalit <anton.benbalit@flocksafety.com>

Sent: Wednesday, September 27, 2023 5:53 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Subject: Santa Maria - Condor

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Commander Cohen,

I have some good news for you. I've been able to get a Condor camera approved for Santa Maria PD for you guys to play around with. Please let me know if you have a few minutes to connect.

Talk to you soon.
- Anton

--

photo

Antouan Benbalit
Territory Sales Manager

206.432.1524 flocksafety.com

App Banner Image

--

Anton Benbalit

Territory Sales Manager

206.432.1524 | anton.benbalit@flocksafety.com

--

Anton Benbalit

Territory Sales Manager

206.432.1524 | anton.benbalit@flocksafety.com

--

Anton Benbalit

Territory Sales Manager

206.432.1524 | anton.benbalit@flocksafety.com

--

Anton Benbalit

Territory Sales Manager

206.432.1524 | anton.benbalit@flocksafety.com